

We are always looking for unconventional thinkers, who like to implement their expertise hands-on at international clients.

Support and consult together with us Global Player regarding exciting topics like Instant Payments, Blockchain and Cryptography. Innovative solutions, highly qualified experts and complex software have been distinguishing us with our customers for more than 20 years. Become part of our team today!

We are looking for a

### **SALES REPRESENTATIVE YOUNG PROFESSIONAL (m/f/d)**

#### **YOUR TASKS**

- creative market development
- independent acquisition of new customers
- customer support and building of a long-term customer relationship
- order acquisition and consequent tracking of orders
- presentation of portfolios during acquisition and customer visits
- elicit market trends

#### **YOUR PROFILE**

- successfully completed studies in economics with minor subject computer science or other study programs (e.g. business informatics or industrial engineering)
- experience in IT in the field of banking or insurance is of advantage
- high technical affinity and empathic skills to understand the customer's requirements
- methodical approach
- excellent communication skills and obliging manner
- excellent English in speaking and writing
- strongly customer-, quality- and result-oriented
- willing to travel, with an independent and highly success-oriented method of working

#### **OUR OFFER**

- portfolio across all branches
- gradual increase of responsibility
- flexible working hours, performance-based pay and targeted training
- collegial and highly-professional team
- flat hierarchies and short communication paths

An internationally oriented field of activity, international customers as well as an attractive salary package are waiting for you. If you want to contribute to the success of our company in a friendly team, please send your application documents indicating your salary expectations and your earliest possible entry date via e-mail to Mrs. Astrid Bumberger, [career@be-stf.de](mailto:career@be-stf.de).